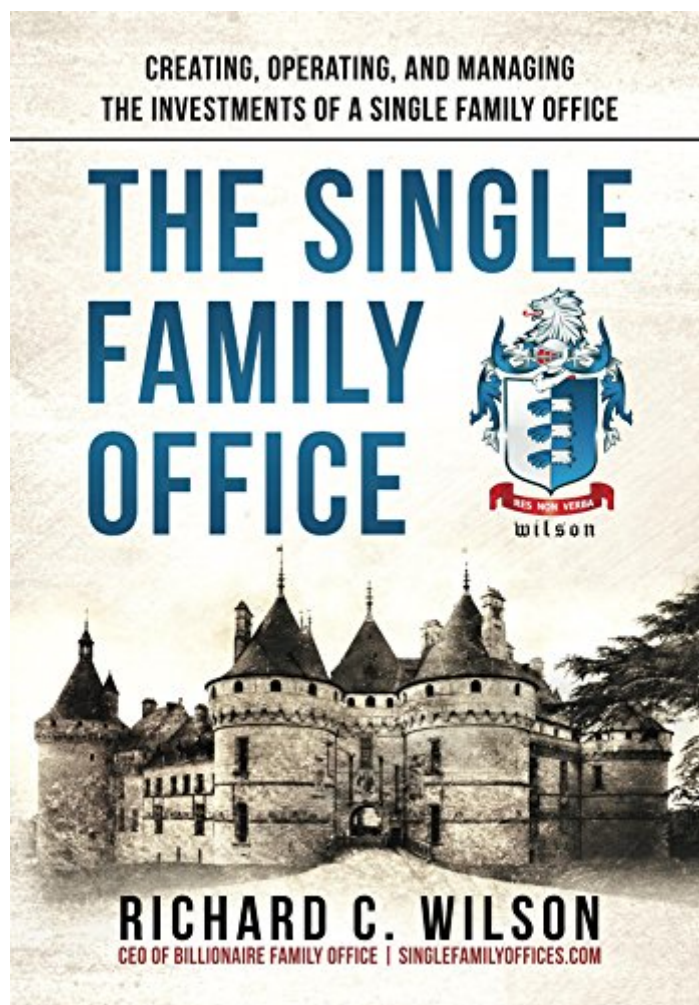


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# Single Family Office: Creating, Operating & Managing Investments Of A Single Family Office



## Synopsis

The Single Family Office: Creating, Operating & Managing the Investments of Single Family Offices is the first book to focus on providing transparent case studies, best practices, mistakes to avoid, and models to follow if you are looking to run a single family office or have one started for your family or client. As of 2015 when this book was published, we believe it transparently quotes and interviews more single family offices than every other book in print today combined. To add another dimension of value to the text, and to make it more interactive at the same time we have included 40+ videos & audio interviews, and over 9 hours worth of recorded webinar content for you to stream or download for free. Our hope is that this text will become a central resource and guide for families around the world and for generations to come.

Richard C. Wilson is CEO of The Miami Family Office, a \$500M AUM single family office a single family office. Richard is also the founder of Wilson Holding Company which employs over 30 professionals and produces over \$10M a year in revenue through various operating businesses which include Billionaire Family Office and The Family Club, the largest membership-based family office association (FamilyOffices.com), along with holdings in the training, single family office management (SingleFamilyOffices.com), investment conference, search, data research, physical bullion, private equity (PrivatEquity.com), food, and energy industries. Richard is currently helping a \$300M net worth family start a family office, acting as a single family office CEO, providing advice and consultant help to multiple \$100M+ and \$1B families on their direct investments and positioning, and helping a \$1B+ family build their single family office advisory board. Richard has spoken at over 150 conferences in 17 countries and has the #1 bestselling book in the family office industry, The Single Family Office: Creating, Operating, and Managing the Investments of a Single Family Office. Richard has his undergraduate degree from Oregon State University, his M.B.A. from University of Portland, and has studied master's level psychology through Harvard's ALM program while previously residing in Boston. Richard currently resides on the island of Key Biscayne, Florida.

## Book Information

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## Customer Reviews

Mr. Wilson has done it again: written another excellent book! Starting on page 3, there are 4 free webinars offered that are downloadable. They are: Single Family Office Investing; Creating a Single Family Office; Direct Investing, Co-Investing, & Club Deals, and Family Office Investment Priorities. There are many more links to free video clips are also provided, which are short in nature (around 3 to 8 minutes in length) and are to the point. There is a ton of information in every chapter from other sources as well. Mr. Wilson interviews top Family Office Managers and Principles and gleans the very best information that is educational to those wanting to start a family office at any level or experience. I recently was able to take the knowledge from this book and apply it at a recent CIO and REI Allocation Summit and left with 32 new contacts and friends which includes 4 ~ 6 big (over \$100 Million) family offices. I highly recommend this book for anyone interested in learning more about family offices and working with them.

It's rare to find a book focused on investment and money-management realities. But here's how you know Richard Wilson is the real deal: he only focuses on single-family offices. It would be easy to expand his market to multi-family offices, but then he would be just another sales guy talking up another sales pitch to people who sell for a living and don't care about the clients. With his focus on single-family offices, Wilson wants to give HNW investors the tools to do it right, to learn from each other, and even to collaborate. This book adds real value, not just for building and running a family office but for whether to build and run a family office in the first place. If you are thinking of setting up a family office, or if you have already decided not to, you should definitely read this book.

Even if you're looking for info on a single family office, the pictures, graphs and charts are terribly pixellated to the point you can't even read it. Had a few typos, as well. Read it from cover to cover, but was painful for me, unfortunately.

If you're looking for information on how to start or run a single family office, you've found it. For a number of years, we've been fascinated by the thought of creating a family office, but this book gives you an A-Z approach on finally executing and establishing your single family office. One of our favorite parts of the book was how he was able to insert video and audio segments within the book to allow the learning experience to be as seamless and simple as possible. This really helped add another dimension to a book already chalk full of valuable info. Richard even discusses where he sees the industry in the coming years, and how the industry is transforming before our very eyes. Richard is certainly the go to authority on the topic of family offices. And he hits it out of the ball park again with his new book. Thanks again Richard!

Just finished reading this Single Family Offices book by Richard Wilson. He has some excellent perspectives from the single family office CEO & CIO perspectives in this book and could even take the place of hiring an expensive family office consultant. My one critical comment is that while roughly 30% of the book is focused on starting a family office, I do wish it had even more details on this area...but it still is the best resource I have found so far on this topic. The family office advisor community is so small it needed a resource such as this just for single family offices. I also liked all of the additional resources provided throughout the book. Highly recommended.

I enjoyed reading every page of this book and highly recommend it for new and existing Single Family Offices. The book is a great treatment to the method and process that one might use to create inter-generational wealth. It is also very helpful for fund managers looking to learn how to raise capital from Family Offices. This sector is somewhat of an enigma and Richard does a great job at shedding light on how a successful family office operates. The interviews and videos within the book offer good, real-life examples- especially since several Family Office managers shared real-life experiences and tips. The book covers many aspects of Family Offices, from creating your Family Office Portfolio, to co-investing, to selection of Partners/Vendors/Service Providers, to the future of the Single Family Office Industry. For most, the discussion regarding risk and portfolio analysis for the long term is terrific and is thought provoking. I also liked the treatment early on,

dispelling the myth that wealth is easy to manage over generations. It is very difficult and this book establishes a clear path to developing & operating a prosperous Single Family Office for the long-term. Highly recommend as a base of knowledge for anyone looking to get involved with Single Family Offices.

As a manager of several single family offices, I feel this book does a great job of giving the reader a clearer understanding of the industry and some of the common challenges. I met Richard at an ACG sponsored family office panel in New York and he is the real deal. I love the active leadership role he is taking within the industry. I look forward to finding some cases to work on together and am anxious to get involved in his events.

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